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J. THOMAS BURCH, JR.  
PARTNER

November 17, 1988

Mrs. Karil L. Kochenderfer  
Fleishman Hilliard, Inc.  
1301 Connecticut Avenue, N.W.  
7th Floor  
Washington, D.C. 20036

RE: Appointment in  
Bush Administration

Dear Karil,

I would very much like to serve as a confirmation by Senate appointee in the Department of Defense during the Bush administration. I have a particular interest in the position of either Under Secretary of the Army or Assistant Secretary of Defense (Acquisition and Logistics).

Enclosed is a copy of my resume. It should be noted that I have a Masters of Law in Government Contracts; served as an Army trial attorney on Government contract cases before the Army Services Board of Contract Appeals; was a member of the faculty of the Army Logistics Management Center, and Secretary of the Public Contract Law Section of the American Bar Association. Despite my expertise in Government Procurement, I have not represented anyone in the last three years in Government procurement matters with the Department of Defense and have no conflicts.

In view of the close scrutiny Congress is giving Department of Defense procurement, I believe a heavily credentialed individual without any ethical conflicts could substantially enhance the credibility of the Department of Defense or Army in procurement matters.

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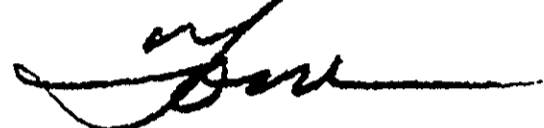
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Karil L. Kochenderfer  
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I would appreciate it if you would ask Congressman Bliley to recommend me to Craig Fuller and Chase Untermeyer to serve within the Department of Defense as either Under Secretary of the Army or Assistant Secretary of Defense (Acquisition and Logistics).

Thank you for your support in this matter.

Sincerely,



J. Thomas Burch, Jr.

Enclosures  
cc: w/encl.  
Ted Mortensen  
JTB/dmr

TI02960355

TOM BURCH  
(JOHN THOMAS BURCH, JR.)

Present Position: Partner  
Barnett & Alagia  
1000 Thomas Jefferson Street, N.W.  
Suite 600  
Washington, D.C. 20007  
(202) 342-0342

Education: B.A., University of Richmond  
Richmond, Virginia (1960-1964)

J.D., University of Richmond  
Richmond, Virginia (1963-1966)

L.L.M., George Washington University  
(Government Procurement Law)  
Washington, D.C. (1970-1971)

Department of Defense  
Procurement Management Course (1969)  
Department of Defense Advanced  
Procurement Management Course (1970)

Legal Experience  
Chronology: March 1966 - September, 1974:  
Judge Advocate  
United States Army

December 1968 - June 1970:  
Instructor, Procurement Division  
United States Army  
Logistics Management Center  
Fort Lee, Virginia

June 1971 - September 1974:  
Trial Attorney (Major)  
Contract Appeals Division  
United States Army Legal Service Agency  
Falls Church, Virginia

September 1974 - Present:  
Private Practice of Law  
(Primarily engaged in Government contracts,  
construction law, and international  
business)

Bar Association  
Activities: Member of District of Columbia, Michigan  
and Virginia Bar Associations  
National Deputy Secretary and Member  
of the Executive Committee,

Federal Bar Association (1982-1983)  
National Council Member, FBA (1978-present)  
Chairman - FBA Annual Convention Committee  
(1982)  
Chairman - Grant Task Force Committee  
(1972-1981)  
Secretary, Public Contract Law Section  
American Bar Association (1976-1977)  
Chairman, Committee to Establish Committees  
on State and Local Procurement Law  
ABA (1975)

Honors, Awards  
and Miscellaneous:

Bronze Star (1968)  
Meritorious Service Medal (1960)  
Joint Services Commendation Medal (1967)  
Army Commendation Medal with Oak Leaf  
Cluster (1970)  
Vietnamese Cross of Gallantry with  
Palm (1968)  
Patriots Medal, Sons of the American  
Revolution  
Silver Good Citizenship Medal  
Sons of the American Revolution  
Phi Sigma Alpha Academic Honor Society  
Scabbard and Blade Academic Honor Society  
Ph. Delta Phi Legal Fraternity  
Listed in Who's Who in the East; America;  
and the World  
Listed in Martindale-Hubbell with "av"  
professional rating  
Kentucky Colonel  
Arbitrator, American Arbitration Association  
Adjunct Professor, Southeastern University  
(1983-1984) (Taught Government contract law)  
State President  
Sons of the American Revolution (1973-1974)  
  
Chairman, National Vietnam Veterans Coalition  
(1983-Present)  
Department Commander, District of Columbia,  
Veterans of Foreign Wars (1986-1987)

Republican Party  
Activities:

Alternate Delegate, Republican National  
Convention, New Orleans, Louisiana - 1988  
  
Deputy Counsel, Republican National  
Convention, Dallas, Texas - 1984

Vietnam Veterans Chairman, 8th Congressional District of Virginia - Republican Party

Committeeman, City of Alexandria Republican Committee (1975 to present)

Ward Chairman, City of Alexandria Republican Committee

Precinct Chairman, City of Alexandria Republican Committee (1975-1980)

Member, Steering Committee, Ford for President Committee, Commonwealth of Virginia, 1979

Delegate, Republican Party Convention (Virginia), 1979, 1978, 1984, and 1988.

Member, Rules Committee, Republican Party Convention (Virginia) 1976 and 1978

Sustaining Member, National Republican Party - 1978 to present

Sustaining Member, Republican Party of Virginia